

Press Release

AU Group announces the appointment of Arnaud Lahoute as Director, Client Relationship – Risk

AU Group, a leading broker and consultancy firm specialised in credit and political risk management and working capital financing, announces the appointment of Arnaud Lahoute as Director, Client Relationship – Risk. This strategic hire reflects AU Group's commitment to further strengthening its expertise and support for its clients.

A recognised expert in risk management

With over 8 years of experience in Credit Management and customer risk management, Arnaud Lahoute, 35, brings recognised expertise in risk analysis and management across global markets.

A graduate of the IAE Paris 1 Panthéon-Sorbonne with a Master's degree in Finance, he began his career in the financial sector as a corporate financial analyst at NutriXo, before moving on to Credit Manager roles at Relais Colis. Since October 2021, Arnaud held the position of Senior Key Account Underwriter at Atradius, where he was responsible for managing the risks of a portfolio of major international clients. There, he developed in-depth expertise in sector analysis, country risk reporting, and supporting brokers and insured clients.



« Joining AU Group is an opportunity to build risk management solutions that are closely aligned with our clients' needs, in an environment where innovation and responsiveness are top priorities. I am committed to uniting the risk team around a shared vision: combining technical excellence, deep understanding of sector-specific challenges, and strong client relationships to maximise our impact » says **Arnaud Lahoute, Director,**

Client Relationship – Risk at AU Group.

A role that sits at the core of AU Group's development strategy

As part of his new role, Arnaud Lahoute will manage the Client Relationship - Risk team, develop risk analysis and monitoring tools, conduct sector-specific research, and draft economic reports for the entire AU Group. He will provide support to the risk team and brokers in analysing strategic buyers for Key Clients and responding to RFPs. Finally, he will serve as the main point of contact for the Risk Departments of the insurers.

These various responsibilities will help accelerate the development of AU Group's risk expertise and enable the Group to offer increasingly personalised and innovative support to clients globally.

« Arnaud's arrival reflects our ambition to strengthen AU Group's position as a leading player in risk expertise. In an economic environment marked by increasing volatility and growing complexity, his ability to detect weak signals, structure analysis, and anticipate disruptions is a major asset. This appointment underscores our commitment to attracting top talent to support our clients over the long term in their decision-making, » comments Louis Bollaert, CEO of AU Group.

About AU Group

Since 1929, AU Group, a brokerage and consultancy firm specialising in credit & political risk management and working capital financing, has been working alongside B2B companies. AU Group advises and supports its customers in an innovative way to meet their challenges of securing trade receivables, financing their growth and managing trade receivables. AU Group operates throughout the world, in all business sectors and for all types of company. Every day, the AU Group teams develop tailor-made solutions and recommend the best proposals to its clients, negotiate with providers and then deploy and manage the selected solutions. AU Group is an independent, 100% family-owned company with 310 committed experts in 50 countries.

For more information: www.au-group.com

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